THE COMPLETE GUIDE TO FACEBOOK **POLITICAL ADVERTISING**

OBJECTIVES

VIDEO VIEWS: Persuade and engage your audience with a video CLICKS TO WEBSITE: Use photo or video to persuade an audience to visit your site WEBSITE CONVERSIONS: Encourage audience to sign up for your newsletter or donate to your campaign LEAD GENERATION: Gather email registrations and sign ups

BRAND AWARENESS: Raise more awareness for your campaign **REACH:** Show your campaign to as many people as possible MESSAGES: Message people who clicked on your ad **ENGAGEMENT**: Get more engagement on your posts and get more event responses

TARGETING

POLITICS

LIBERAL

- US politics (liberal)
- US politics (very liberal)
- likely to engage with political content (liberal)
- CONSERVATIVE
- The Conservative
- Conservative Tribune Being Conservative
- Conservative Angle
- conservative causes
- Conservative News Today
- conservative talk radio

DEMOCRAT

registered Democrats

POLITICAL FIGURES John McCain

- Ted Cruz
- Hillary Clinton
- Donald Trump
- Barack Obama

- Liberal America
- donate to liberal political causes
- neoliberalism

- US politics (conservative) US politics (very conservative)
- donate to conservative political causes
- likely to engage with political content (conservative)

REPUBLICAN

- registered Republicans
- Kevin McCarthy
- Steve Scalise Cathy McMorris Rodgers
- Doug Collins
- Bernie Sanders Nancy Pelosi

BEHAVIORS

CHARITABLE DONATIONS

- all charitable donations environment & wildlife
- health
- political religious
- veterans

AD FORMAT

- video slideshow
- canvas
- single image carousel

CONNECTIONS

FAN PAGE

- people who like your page
- friends of people who like your page
- exclude people who like your page

- people who are going to you event
- friends of the people who are going to your event

DEMOGRAPHICS

LOCATION

- region/Country
- postal/ZIP code
- address

LANGUAGES:

- English
- EDUCATION
- in high school some high school
- high school grad
- professional degree
- in college
- some college
- field of study
- undergrad years

- (\$30,000-\$500,000+)
- Net worth (\$1-\$2,000,000+)

ETHNIC AFFINITY

GENERATION

- Baby Boomers
- Millennials

everyone in this location

- people who live in this location
- Spanish
- associate's degree
- college grad
- in grad school master's degree
- doctorate degree
- unspecified
- schools
- Liquid assets (\$1-\$3,000,000+)

- African American
- Asian American
- Hispanic (US-All) Hispanic (US-bilingual)
- Generation X

INTERESTS

HOBBIES & ACTIVITIES

- charity & causes
- community issues
- environmentalism
- military
- politics
- religion sustainability

PLATFORMS

- Facebook feed
- Instant Articles in-stream videos
- Right Column
- suggested videos Marketplace
- Instagram feed
- Instagram Stories Audience Network
- Audience Network in-stream videos
- rewarded videos
- native
- banner interstitial
- Messenger Home
- sponsored messages

AUDIENCES

- target people by location
- demographics

CUSTOMER FILE

- phone numbers email
- mobile advertiser ID
- first name last name
- ZIP/postal code
- city
- LIFETIME VALUE LOOKALIKES
- phone numbers email
- mobile advertiser ID
- first name last name
- ZIP/postal code

- WEBSITE TRAFFIC anyone who visits
- your websites people who visit
- specific web pages people visiting specific web pages but not others
- people who haven't visited in a certain amount of time

ENGAGEMENT

- video views
- people who viewed
- 3 or 10 sec. people who viewed
- (25% | 50% | 75% | 95%) Lead Ads
- anyone who opened a form
- anyone who opened a form but didn't submit a form

- behaviors and connections
- state/province
- country
- date of birth
- vear of birth gender
- Facebook App user ID Facebook Page user ID)
- state/province country
- date of birth
- year of birth gender
- Facebook App user ID Facebook Page user ID
- time spent on website
- all mobile devices
- iOS
- Android
- Desktop
- frequency
- specific web pages time spent on web pages
- people who opened and submitted a form
- Canvas people who opened
- this Canvas people who clicked any links in this Canvas
- people who clicked any links in this Canvas
- link sharing

PLACEMENTS

- Devices Mobile
- Desktop

Connected TV

A FACEBOOK ADVERTISING AGENCY

ADVERTISEMINT

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